

# Case Study

## Global International Industrial Trading Corporation



This international trading business and Fortune Global 500 Company employs over 72,000 employees, within its 950 companies that operate in 66 countries and regions and boasts total assets of 71 billion.

Challenge	OnX Canada solution	Results
<ul style="list-style-type: none"> <li>Client had a geographically dispersed workforce requiring access to applications and needed guidance with new technology.</li> </ul>	<ul style="list-style-type: none"> <li>OnX Canada consulted with client on VDI with various OEM solutions including VMware Horizon and Citrix Desktop.</li> </ul>	<ul style="list-style-type: none"> <li>OnX Canada worked hand-in-hand with HPE to install and demo HPE SimpliVity in the customer's environment. Client chose HPE and OnX.</li> </ul>
<ul style="list-style-type: none"> <li>Applications were located in Japan but required access from anywhere in the world.</li> </ul>	<ul style="list-style-type: none"> <li>Software defined hyperconverged solution with HPE SimpliVity solution for virtualized workloads and application performance.</li> </ul>	<ul style="list-style-type: none"> <li>Ease of management, virtual desktop with application deployment, and remote access on any device from anywhere in the world.</li> </ul>
<ul style="list-style-type: none"> <li>Management of multiple types of end-user devices located around the world was placing a burden on IT.</li> </ul>	<ul style="list-style-type: none"> <li>OnX Canada provided side-by-side training on deployment, configuration and best practices.</li> </ul>	<ul style="list-style-type: none"> <li>User desktop and application environments are now managed more efficiently without concern of device or OS.</li> </ul>
<ul style="list-style-type: none"> <li>Security on a variety of endpoint devices and remote access policy was needed.</li> </ul>	<ul style="list-style-type: none"> <li>VMware Horizon Suite, including UAG, App layering, profile management and desktop monitoring.</li> </ul>	<ul style="list-style-type: none"> <li>More secure environment with user access policy defined and implemented by OnX Canada.</li> </ul>

## Challenge

Having a globally dispersed workforce, management and security of numerous types of end user devices with diverse operating systems, the client could not keep pace with demand from available limited resources. Application deployment and performance was not meeting service delivery acceptance levels. Client decided it was time to modernize and consolidate their infrastructure. Because they did not have in-house resources available to complete due-diligence on available technologies to vet the best technology for their environment, client turned to OnX Canada for guidance.

## OnX Canada solution

OnX Canada consulted with client to understand their business needs and determined virtual desktop infrastructure was the correct solution to meet their IT requirements. Numerous OEM solutions were vetted, including VMware Horizon and Citrix Desktop. After installing a demo in the customer's environment and attending an executive briefing, client chose HPE SimpliVity along with OnX services and training. To help secure their environment, client also chose VMware Horizon Suite, including UAG, application layering, profile management and desktop monitoring.

## Results

Client has decreased time spent managing the globally dispersed end user devices and operating systems dispersed throughout the world. By defining a user access policy, the security of their environment has hardened with much less effort than was previously required. Application speed to deployment and efficiency are now optimized and hardened from data center to edge.



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