

INSPIRING INNOVATION THROUGH TECHNOLOGY



ACCELERATING
SUCCESS THROUGH
HP HELION.

## OnX and HP

OnX is one of HP's largest Enterprise Solutions partners in North America. We are an HP Platinum Converged Infrastructure partner, the highest designation available.

One of only two Cloud Builder partners in Canada, OnX is the go-to specialized partner for delivering cloud solutions to enterprise clients.

# What makes us great partners?

- OnX has a software practice based on HP's Enterprise Software portfolio
- OnX has knowledge and experience selling and deploying HP's Cloud software portfolio including Automation and Orchestration
- OnX is establishing an HP Helion Practice to be led by a Cloud Solution Architect with deep HP experience

# Ask the Professionals

OnX has a laser focus on value realization for client solution adoption. We deliver this value through our comprehensive services:

### > Consulting Services

Providing insight into current industry trends and technologies and helping clients establish a path for transformation

## > Professional Services

Assessing, recommending, and implementing unbiased solutions

## > OnDemand Consulting Services

Offering flexible, highly-skilled staffing resources to complete projects and reach goals

## > Managed Services

Providing extensive cloud-based solutions hosted at the client's location or in one of our data centers

# Get to know HP Helion solutions

OnX and HP partner to deliver HP Helion, a portfolio of enterprise cloud products and services that makes it easier for organizations to build, manage, and consume workloads in a hybrid IT environment.

#### Private Cloud

The HP Helion Managed Virtual Private Cloud, HP Helion Managed Private Cloud, and HP Helion Self-Service HPC Solution offer flexible ondemand managed private cloud service options.

#### Hybrid Cloud Platform

HP CloudSystem automates service lifecycle management for any cloud service, from infrastructure to application. HP CloudSystem on ConvergedSystems integrates across server, storage, and networking to make systems easy to deploy, manage, and consume.

### Helion OpenStack

HP Helion OpenStack delivers business needs for success in a cloud through enterprise-level distribution. HP Helion Development Platform enables application development and mobility across traditional, private, and public clouds.

#### Public Cloud

HP Helion Public Cloud Compute enables businesses to build and manage capacity in an open cloud environment. HP Helion Public Cloud Storage and CDN is made to meet performance, resilience, accessibility and other aspects of storage consumption and utilization.

# What is it about HP Helion that's so great?



#### It's Open

Businesses can move, integrate, and deliver applications across any environment, whether it's public, private, traditional IT or a hybrid combination. Hardware, software, and services are not limited to a small selection, but rather available through a vast global ecosystem.



#### It's Secure

All products and services provide visibility, control, and management across a hybrid environment. The first-rate security and dependability offered with HP Helion is scalable to millions of nodes.



### It's Agile

Short on time? Helion is a flexible solution that offers the ability to deploy applications and cloud solutions quickly. New products or services can be launched as soon as they're ready. Cost-saving business processes can be rolledout immediately. Users can be added or taken off without a problem, and payment plans are adaptable to clients' needs.

# The OnX difference

To bring value to clients, we start by understanding their business challenges and desired outcomes. We then assess, design, build and manage solutions delivering exceptional results. For more than 30 years, we have partnered with some of the most creative-thinking, innovative enterprise organizations in the world. Every day, we look forward to tackling new challenges to make our clients better through our core solutions:

- > Next-Gen Data Center
- > IT-as-a-Service
- > Information Management & Analytics
- > End User Experience & Mobility

OnX is one of only two Cloud Builder partners in Canada, with a dedicated HP Cloud Solution Architect on staff to support pre-sales activities including workshops, proof of concept testing, and solution design. We have a dedicated Cloud Migration Solutions team within our Professional Services practice.

HP Helion is designated as one of OnX's strategic software solutions across Canada, with regional coverage teams in Atlantic, Ottawa, Central and Western Canada.

Businesses can leverage the OnX Solution
Integration Center for cloud integration delivery.
OnX has complementary capabilities in Operations
Transformation and Infrastructure Transformation,
including a dedicated HP Converged Systems
pre-sales Architect.



#### GLOBAL HEADQUARTER LOCATIONS

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Accelerate your business at onx.com

Contact us today to learn more about the HP and OnX partnership.

#### **About OnX**

OnX Enterprise Solutions is a leading global provider of technology services and solutions for businesses. We assess, design, build and manage complete data center environments with specific expertise in Next-Gen Data Center, IT-as-a-Service, Information Management & Analytics, and End User Experience & Mobility. For more than 30 years, OnX has helped clients achieve exceptional business results that accelerate their growth and value. OnX's team of more than 600 IT professionals work at OnX offices throughout North America and the U.K., with global headquarters in Toronto, ON, and U.S. headquarters in New York, NY. OnX is a privately held company and majority owned by Marlin Equity Partners. For more information, visit www.OnX.com.