



# Take Virtualization to the Next Level with OnX and VMware

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Customers rely on VMware to help them transform the way they build, deliver and consume Information Technology resources in a manner that is evolutionary and based on their specific needs.

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As a VMware Premier Partner, OnX helps companies tap into the most sophisticated features of one of the world's most popular virtualization platforms.

Companies of every size depend on virtualization for their infrastructure, and many have established practices and expertise around server virtualization over the years. In today's larger corporate environments, business leaders are searching for ways to apply virtualization principles across the enterprise, extending capabilities beyond data center management to automation, software defined networking, and end user compute and mobility. So how do companies ensure they're deriving the most value from their virtualization efforts?

That's where OnX comes in. Our Premier Partner relationship with VMware ensures we have the expertise and experience required to assess your environment comprehensively and implement solutions in the following areas:

- > Management. OnX can help your staff achieve goals in your virtualized data center for performance, availability and efficiency – ensuring your company is getting the most out of your infrastructure and applications.
- > Automation. Working collaboratively with your staff, OnX can help you identify, integrate and exploit automation, freeing your time to focus on strategic projects that align with your company's goals and initiatives while enhancing your technology investment.
- > Desktop/mobility. With expectations of end users to be able to work anywhere, at anytime, over any device, OnX ensures IT administrators can effectively manage their company's growing device population while keeping their corporate data protected.
- > SDN. OnX can assist network administrators to create multi-tier virtual networks to achieve faster deployment, greater flexibility, and the ability to isolate networks from each other for enhanced security.

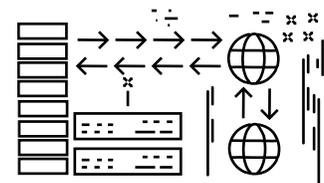
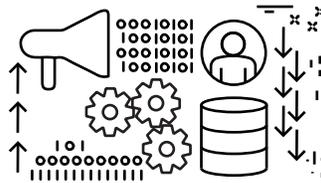
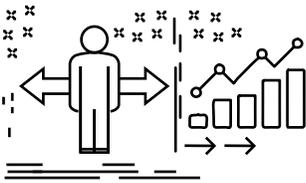
VMware's industry-leading suite of virtualization tools can streamline your IT infrastructure and improve your compute, desktop/mobile and networking environments.

# Why OnX

We have over 30 years of experience as a data center solutions provider with in-depth knowledge of best-in-class IT manufacturers and ISVs, giving us the flexibility to specify the best technologies for your virtualization initiatives.

Our knowledgeable, certified, highly skilled professional services team, built exclusively to serve our enterprise clients, sets us apart and has earned the trust of enterprise companies across the U.S. and Canada. Our team of 1500+ professionals creates a path for implementing the right VMware services and solutions to achieve your goals. And our OnX OnDemand Residency Services team can augment your in-house capabilities by bringing highly skilled IT staff onsite to complete special projects or to help manage your everyday operational needs.

Our goal is to empower our clients to use VMware tools to respond quickly to the changing needs of their business.



## Accelerating virtualization capabilities

OnX excels in specialized VMware domains, delivering high-end functionality your company needs to outpace the competition:

- > vCloud, vSphere & vRealize: The OnX VMware team works with companies to implement the right solution for your operations requirements among VMware's vCloud, vSphere, and vRealize products, depending upon your goals for advanced management, operations and business continuity tools.
- > Horizon & Airwatch: OnX has the expertise in a broad range of desktop and mobile computing needs, from VMware's Horizon desktop and application virtualization platform to Airwatch mobility management.
- > NSX: With VMware's NSX platform, OnX delivers powerful options for software-defined networks. NSX lets you treat your physical network as a pool of transport capacity, with network and security services attached to VMs with a policy-driven approach.

## How our VMware partnership pays off

We are not satisfied with simply installing virtual machines and renewing licenses. Anybody can do that. We prefer to engage our VMware experts with your IT staff to identify solutions that provide the most powerful performance available.

Our designation as a Partner Professional Services - Enterprise Level provider qualifies us to look at business and technology goals requirements and determine how best to deliver the precise solution your enterprise requires.

## Key OnX-VMware competencies:

- > Server virtualization
- > Business continuity
- > Desktop virtualization
- > Hybrid cloud
- > Management automation
- > Management operations
- > Network virtualization
- > Software-defined storage
- > Cloud provider
- > Hyper converged infrastructure



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OnX Account Executive  
or call 1.866.906.4669

*Inspiring innovation through technology.*

