



a cbts company

# Digital Workplace Services

## The OnX and HPE advantage

“Your infrastructure has to be everywhere, at the right cost, at the right performance with the right management, at the right scale.”

– Meg Whitman,  
President and CEO,  
Hewlett Packard  
Enterprise

It's well-known that technologies like cloud computing and big data allow entrepreneurs on a shoestring budget to fund an IT department with little more than a credit card. That immense flexibility is allowing startups to disrupt entire industries – and rattle the nerves of enterprise executives worldwide.

It's less well-known that enterprises can tap into this flexibility as well. Hewlett Packard Enterprise (HPE) was spun off from HP in 2015 to form a company that specifically helps enterprises meet the disruption challenge. At OnX, our consultants form a bridge between enterprise IT customers and HPE, which offers world-class expertise in:

- > Servers and storage
- > Wired and wireless networking
- > Converged systems
- > Software services
- > Cloud services

There is no single best way to deploy all of these systems. Companies need a well designed and architected infrastructure that pulls together an intelligent, flexible combination of storage, networking, software and the Cloud. Getting these systems to flow together in a way that improves productivity, expands profits and adapts rapidly to marketplace realities requires a lot of expertise, typically more than even the largest enterprise IT departments can muster.

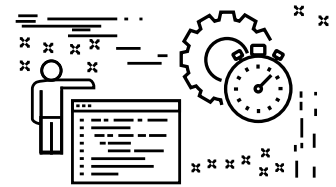
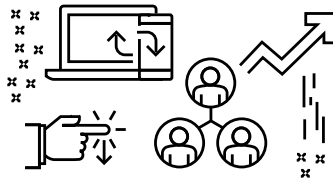
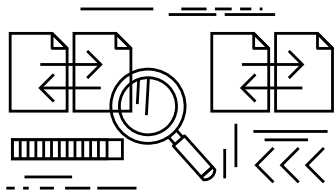
At OnX, we're not a technology middleman. We're an in-depth, very engaged and experienced solutions integrator that's deeply entrenched in and involved with each and every client we serve. When we partner with HPE, we make sure they understand the complexities of your business and the needs of your customers to ensure you have all the tools you need to tackle today's disruptive threats and achieve your desired business outcomes.

# Why OnX?

We have over 30 years of experience as a data center solutions integrator with in-depth knowledge of best-in-class IT manufacturers and ISVs, giving us the flexibility to align the right HPE solutions with your next-gen data center needs and overall business goals.

Our knowledgeable, highly certified professional services team, built exclusively to serve our enterprise clients, sets us apart and has earned the trust of enterprise companies across the U.S. and Canada. Our team of 1500+ professionals is able to understand where you want to go and helps create a path for implementing the best HPE solutions to get you there. And our OnX OnDemand Residency Services team can augment your in-house capabilities by bringing highly skilled IT staff onsite to complete special projects or to help manage your everyday operational needs.

Our goal is to empower our clients to use HPE technologies to respond rapidly to the shifting realities of their business.



## OnX and HPE: Decades of working together

Long before HPE became an independent company, OnX was recognized as one of the most trusted partners in Hewlett Packard's enterprise IT business. We are a Platinum HPE partner and one of the largest Major National HPE partners in North America with enterprise business in the U.S. and Canada.

OnX has technical and sales certifications and expertise across a wide range of HPE technologies. Companies that partner with OnX have access to:

- > Converged Infrastructure Master Accredited System Engineers
- > Storage Master Accredited System Engineers
- > HPE Cloud Centers of Excellence in New York and Toronto, with remote access to all locations
- > Vast demo capabilities utilizing our expansive demo centers - also available for on-site demos and proof-of-concept [POC]
- > Discovery and assessment workshops, professional installation, and start-up and education services
- > HPE Fulfillment Partner for E&I [Education & Institution] Cooperative Services and WSCA/NASPO [SLED] Contracts
- > Four quarterly Customer Converged Infrastructure and Software Solutions Summits/ Briefings at HPE Customer Briefing Centers [CBC/EBC]
- > Deep solution expertise
- > Expertise in a broad range of industries

At OnX, we get to know you and your business, and we help you identify the challenges you're facing and the technology solutions that can solve them long before making any kind of specific recommendations. We have vertical market expertise in:

- > Healthcare
- > Financial Services
- > Manufacturing
- > Media and Communications
- > Multinational Business
- > Public Sector



a cbts company

To get started:

Visit [onx.com](http://onx.com), contact your

OnX Account Executive

or call 1.866.906.4669

*Inspiring innovation through technology.*

